

AN ALPHA REAL CAPITAL GROUP COMPANY

- TICS TEMPO ISSUER & COUNTERPARTY SCORECARDS
- MONTHLY MOVEMENT: June 2020 -

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- NOT FOR USE WITH CLIENTS -

# About Alpha Real Capital / Tempo Structured Products ...



# KEY ALPHA STATISTICS:

(as at 31 Mar 19)

£3.0bn

AUM and capital commitments

120+

Professional team

10

**Platforms** 

5 International offices

4 Core business

areas

Alpha Real Capital LLP is an international co-investing fund management group.

Established in 2005, and headquartered in London, Alpha comprises an international network of offices in the UK, Europe and Asia. A 120+ strong professional team, combining experience and expertise with research, analysis and market knowledge, operates through 10 platforms, across diversified investment markets, offering listed and unlisted property vehicles, open and closed-ended property vehicles, and UK and international funds, products and wealth management services. Alpha engages with institutional investors, family offices, wealth managers and professional advisers / IFAs, as well as UHNW, HNW and private investors.

TIME Investments is the authorised wealth management and investment services arm of Alpha. TIME specialises in ground rent and other 'long income' property funds (having acquired the real estate asset management business of Close Brothers Group in 2011), Inheritance Tax Services, including Business Relief (BR), and investment services, including Enterprise Investment Schemes (EIS).

Tempo Structured Products is a new Alpha platform, with four areas of focus: i) Retail: focusing on straightforward, lower risk structured products, for distribution through TIME Investments to UK Professional Advisers (IFAs and wealth managers); ii) Institutions / Pension funds: working with institutions / pension fund consultants, to develop 'smart structured products' (fusing structured, passive and smart beta strategies together); iii) HNW / UHNW / Family Offices: working with Alpha contacts to design bespoke structured product solutions for Family Offices, UHNW and HNW Individuals; iv) Strategic Alliances: partnering with other institutions, offering our expertise and issuer relationships as a specialist structured products unit, for the benefit of their clients and customers.

# TICS monthly movement: June 2020 ...



- Every month, we monitor the monthly movement within TICS:
  - Category Scorecards
  - Amalgamated Scorecard
- We identify and highlight movement up and down the rankings:
  - and we draw attention to any issuer / counterparty that moves up or down in any Category Scorecard or the Amalgamated Scorecard by more than 5 places

## TICS monthly movement: June 2020 headlines overview ...



#### Amalgamated:

- Overall, the amalgamated scores for May are marginally lower (i.e. improved) compared to May, on average, driven by narrowing CDS rates. However, the average score across all banks for June remains higher than that seen in 2019 and early 2020.
- No banks moved by more than 5 places

cont'd ...

## TICS monthly movement: June 2020 headlines overview ...



cont'd ...

#### Credit rating:

- No banks moved by 5 places or more.

#### CDS:

- The following banks improved by 5 places or more: BNP Paribas, Morgan Stanley, Danske Bank and Credit Suisse.
- The following banks worsened by 5 places or more: Bank of China and RBC.
- It is worth noting that there are a large number of banks with similar scores (possibly reflecting the way that Thomson Reuters is updated, as opposed to Bloomberg), therefore a small change in a bank's overall score may result in a significant change in the rankings.

# TICS monthly movement: June 2020 headlines overview ...



#### cont'd ...

- Fundamentals Balance sheet:
  - No banks moved by 5 places or more.
- Fundamentals Market indicators:
  - The following banks worsened by 5 places or more: Aviva.
- Systemic Importance:
  - No banks moved by 5 places or more.





TICS Amalgamated											
ISSUER / COUNTERPARTY	PREVIOUS RANK	NEW RANK	MOVEMENT +/-	COMMENT							
N/A											





TICS CREDIT RATING CATEGORY											
ISSUER / COUNTERPARTY PREVIOUS RANK RANK H / - COMMENT											
N/A											





TICS CDS CATEGORY				
ISSUER / COUNTERPARTY	MOVEMENT +/-	PREVIOUS RANK	NEW RANK	COMMENT
Bank of China	-7	11	18	Both 5Y and 1Y CDS worsened and movement relative to other banks
RBC	-5	14	19	Both 5Y and 1Y CDS worsened and movement relative to other banks
BNP Paribas	+5	11	16	Improvement to CDS and movement relative to other banks
Danske Bank	+5	8	13	Improvement to CDS and movement relative to other banks
Morgan Stanley	+7	24	31	Improvement to CDS and movement relative to other banks
Credit Suisse	+5	22	27	Improvement to CDS and movement relative to other banks





TICS FUNDAMENTALS (BALANCE SHEET) CATEGORY											
ISSUER / COUNTERPARTY   MOVEMENT   PREVIOUS   NEW   COMMENT   RANK   RANK   COMMENT											
N/A											





TICS FUNDAMENTALS (MARKET INDICATORS) CATEGORY										
ISSUER / COUNTERPARTY   MOVEMENT   PREVIOUS   NEW   RANK   COMMENT										
Aviva	-6	30	24							





TICS SYSTEMIC IMPORTANCE CATEGORY											
ISSUER / COUNTERPARTY   MOVEMENT   PREVIOUS   NEW   RANK   COMMENT											
N/A											





					June 2020			May 2020			April 2020	
	Bank / Institution	Region	Sovereign	Score	Rank	+/- Rank Change	Score	Rank	+/- Rank Change	Score	Rank	+/- Rank Change
1	HSBC	UK	UK	403.0	1	0	397.0	1	0	420.5	1	0
2	CCB	Asia	China	423.8	2	0	423.8	2	0	423.8	2	1
3	ICBC	Asia	China	427.6	3	0	427.6	3	0	427.6	3	2
4	Toronto Dominion	North America	Canada	432.8	4	0	440.1	4	2	451.3	2	1
5	BONYM	North America	USA	452.8	5	1	452.8	6	2	452.8	12	3
6	Nordea	Europe	Sweden	453.7	6	1	453.7	7	(2)	450.3	6	0
7	Credit Agricole	Europe	France	462.8	7	3	470.8	10	3	480.3	8	(6)
8	Bank of China	Asia	China	463.7	8	0	456.4	8	1	458.4	7	5
9	Sumitomo	Asia	Japan	464.4	9	(4)	442.6	5	(1)	436.0	4	5
10	Mitsubishi	Asia	Japan	467.6	10	(1)	464.6	9	(2)	451.3	9	4
11	UBS AG	Europe	Switzerland	469.7	11	3	484.7	14	O O	484.7	14	(7)
12	JP Morgan	North America	USA	473.3	12	(1)	473.3	11	5	492.2	11	(6)
13	ABC	Asia	China	477.4	13	(1)	475.9	12	(1)	477.4	17	3
14	BNP Paribas	Europe	France	478.3	14	4	493.3	18	(1)	503.4	10	(6)
15	RBC	North America	Canada	483.2	15	(2)	476.4	13	(3)	459.6	13	(2)
16	State Street	North America	USA	485.3	16	(1)	485.3	15	O O	487.1	20	1
17	BPCE Natixis	Europe	France	488.1	17	(1)	488.1	16	(4)	479.8	19	0
18	Bank of America	North America	USA	494.3	18	(1)	492.8	17	3	527.8	18	(4)
19	Mizuho	Asia	Japan	497.6	19	2	514.9	21	(3)	511.6	15	2
20	Wells Fargo	North America	USA	511.7	20	(1)	508.7	19	2	528.6	16	0
21	MSIP	UK	UK	513.0	21	(1)	513.0	20	(1)	513.0	22	4
22	Societe Generale	Europe	France	539.6	22	O O	536.4	22	O O	542.8	21	(3)
23	Citi	North America	USA	551.8	23	0	559.3	23	1	569.3	24	(2)
24	Santander	Europe	Spain	558.3	24	0	559.8	24	(1)	556.4	23	5
25	Lloyds	UK	ÜK	558.9	25	0	565.7	25	2	585.6	26	1
26	Danske Bank	Europe	Denmark	563.2	26	2	578.9	28	1	587.7	31	(1)
27	Morgan Stanley	North America	USA	564.7	27	2	580.4	29	(3)	583.8	27	(3)
28	ING Bank	Europe	Netherlands	565.0	28	2	588.0	30	O O	604.9	30	(1)
29	Standard Chartered	UK	UK	577.0	29	(3)	575.5	26	(1)	572.2	25	(2)
30	Goldman Sachs	North America	USA	578.1	30	(3)	578.1	27	ì	587.5	29	(4)
31	Investec Bank plc	UK	UK	605.4	31	3	616.0	34	(3)	616.0	38	(1)
32	Aviva	UK	UK	608.7	32	1	615.5	33	(1)	619.8	32	(1)
33	Barclays	UK	UK	609.1	33	(1)	614.1	32	1	623.5	28	4
34	Prudential	UK	UK	614.4	34	(3)	612.8	31	3	625.6	33	0
35	Credit Suisse	Europe	Switzerland	626.7	35	O O	643.5	35	1	656.3	35	(1)
36	RBS	UK	UK	650.3	36	0	660.1	36	(1)	653.9	34	1
37	Nomura	Asia	Japan	663.0	37	0	664.5	37	1	660.0	36	0
38	Deutsche Bank	Europe	Germany	669.5	38	0	666.5	38	(1)	659.8	37	1
39	Bank of Ireland	Europe	Ireland	694.0	39	0	694.0	39	0	687.3	40	0
40	Unicredit Group	Europe	Italy	727.8	40	0	732.8	40	0	729.4	39	0





					June 2020			May 2020			April 2020	
	Bank / Institution	Region	Sovereign	Credit Rating Score	Credit Rating Rank	+/- Rank Change	Credit Rating Score	Credit Rating Rank	+/- Rank Change	Credit Rating Score	Credit Rating Rank	+/- Rank Change
1	HSBC	UK	UK	4.50	4	(1)	4.25	3	1	4.50	4	0
2	CCB	Asia	China	5.67	12	0	5.67	12	4	5.67	16	0
3	ICBC	Asia	China	5.67	13	0	5.67	13	4	5.67	17	0
4	Toronto Dominion	North America	Canada	4.08	1	0	4.08	1	0	4.00	1	0
5	BONYM	North America	USA	5.00	8	0	5.00	8	0	5.00	8	0
6	Nordea	Europe	Sweden	4.17	2	0	4.17	2	0	4.08	2	0
7	Credit Agricole	Europe	France	4.83	6	0	4.83	6	0	4.75	6	0
8	Bank of China	Asia	China	5.67	14	0	5.67	14	1	5.67	15	0
9	Sumitomo	Asia	Japan	6.08	20	1	6.08	21	(2)	5.92	19	0
10	Mitsubishi	Asia	Japan	6.33	23	0	6.33	23	(2)	6.00	21	0
11	UBS AG	Europe	Switzerland	5.42	11	0	5.42	11	0	5.42	11	0
12	JP Morgan	North America	USA	5.75	17	1	5.75	18	0	5.67	18	0
13	ABC	Asia	China	5.67	15	0	5.67	15	(2)	5.67	13	0
14	BNP Paribas	Europe	France	4.75	5	0	4.75	5	0	4.67	5	0
15	RBC	North America	Canada	4.42	3	1	4.42	4	(1)	4.33	3	0
16	State Street	North America	USA	5.00	9	0	5.00	9	Ì	5.00	10	0
17	BPCE_Natixis	Europe	France	5.08	10	0	5.08	10	(1)	5.00	9	0
18	Bank of America	North America	USA	6.00	18	1	6.00	19	ÌÍ	6.00	20	0
19	Mizuho	Asia	Japan	6.33	24	0	6.33	24	0	6.25	24	0
20	Wells Fargo	North America	USA	6.17	22	0	6.17	22	1	6.08	23	0
21	MSIP	UK	UK	4.88	7	0	4.88	7	0	4.88	7	0
22	Societe Generale	Europe	France	6.08	19	(3)	5.67	16	(4)	5.58	12	0
23	Citi	North America	USA	7.08	31	O O	7.08	31	Ô	7.00	31	1
24	Santander	Europe	Spain	6.50	26	0	6.50	26	(1)	6.42	25	0
25	Lloyds	UK	ÜK	6.92	30	0	6.92	30	O O	6.83	30	0
26	Danske Bank	Europe	Denmark	6.42	25	0	6.42	25	1	6.42	26	0
27	Morgan Stanley	North America	USA	7.17	33	0	7.17	33	0	7.08	33	(2)
28	ING Bank	Europe	Netherlands	6.75	29	0	6.75	29	(1)	6.67	28	O´
29	Standard Chartered	UK	UK	6.75	28	0	6.75	28	1	6.67	29	0
30	Goldman Sachs	North America	USA	7.08	32	0	7.08	32	0	7.00	32	1
31	Investec Bank plc	UK	UK	6.50	27	0	6.50	27	0	6.50	27	0
32	Aviva	UK	ÜK	5.67	16	1	5.67	17	(3)	5.67	14	0
33	Barclays	UK	UK	8.08	36	0	8.08	36	1	8.00	37	0
34	Prudential	UK	UK	6.08	21	(1)	6.00	20	2	6.00	22	0
35	Credit Suisse	Europe	Switzerland	7.92	35	0	8.00	35	1	8.00	36	(1)
36	RBS	UK	UK	8.08	37	0	8.08	37	(2)	7.92	35	1
37	Nomura	Asia	Japan	7.67	34	0	7.67	34	0	7.67	34	0
38	Deutsche Bank	Europe	Germany	8.25	38	0	8.25	38	0	8.08	38	0
39	Bank of Ireland	Europe	Ireland	9.50	40	0	9.50	40	0	9.33	40	0
40	Unicredit Group	Europe	Italy	9.08	39	0	8.83	39	0	8.75	39	0





					June 2020	)		May 2020			April 2020	
	Bank / Institution	Region	Sovereign	CDS Score	CDS Rank	+/- Rank Change	CDS Score	CDS Rank	+/- Rank Change	CDS Score	CDS Rank	+/- Rank Change
1	HSBC	UK	UK	4.65	16	(1)	5.25	15	1	6.15	16	(8)
2	CCB	Asia	China	N/A	36	0	N/A	36	0	N/A	36	0
3	ICBC	Asia	China	N/A	37	0	N/A	37	0	N/A	37	0
4	Toronto Dominion	North America	Canada	4.15	10	(3)	4.30	7	7	5.50	14	6
5	BONYM	North America	USA	2.35	2	1	2.35	3	0	2.35	3	2
6	Nordea	Europe	Sweden	2.35	3	1	2.35	4	0	2.35	4	(1)
7	Credit Agricole	Europe	France	4.45	12	0	4.75	12	1	5.50	13	(2)
8	Bank of China	Asia	China	5.20	18	(7)	4.75	11	(1)	4.75	10	3
9	Sumitomo	Asia	Japan	3.00	4	(3)	1.45	1	0	1.45	1	1
10	Mitsubishi	Asia	Japan	1.90	1	1	1.90	2	0	1.90	2	2
11	UBS AG	Europe	Switzerland	4.45	15	3	5.35	18	(6)	5.35	12	6
12	JP Morgan	North America	USA	5.65	21	(1)	5.65	20	3	7.00	23	(2)
13	ABC	Asia	China	6.40	27	(3)	6.40	24	(5)	6.40	19	15
14	BNP Paribas	Europe	France	4.45	11	5	5.35	16	2	6.25	18	(8)
15	RBC	North America	Canada	5.35	19	(5)	5.20	14	(7)	4.20	7	12
16	State Street	North America	USA	N/A	40	0	N/A	40	0	N/A	40	0
17	BPCE_Natixis	Europe	France	3.15	6	(1)	3.15	5	0	3.35	5	10
18	Bank of America	North America	USA	5.65	20	(1)	5.65	19	14	7.75	33	(7)
19	Mizuho	Asia	Japan	3.10	5	3	4.45	8	0	4.45	8	(7)
20	Wells Fargo	North America	USA	6.25	26	(3)	6.25	23	4	7.60	27	0
21	MSIP	UK	UK	N/A	39	0	N/A	39	0	N/A	39	0
22	Societe Generale	Europe	France	4.45	14	3	5.35	17	(2)	6.10	15	(3)
23	Citi	North America	USA	6.40	28	1	7.00	29	(1)	7.65	28	4
24	Santander	Europe	Spain	4.45	13	(3)	4.55	10	(1)	4.55	9	0
25	Lloyds	UK	ÜK	4.05	9	0	4.50	9	8	6.15	17	(11)
26	Danske Bank	Europe	Denmark	4.00	8	5	5.05	13	(2)	5.20	11	5
27	Morgan Stanley	North America	USA	5.95	24	7	7.00	31	(1)	7.65	30	0
28	ING Bank	Europe	Netherlands	4.80	17	4	6.00	21	3	7.35	24	(1)
29	Standard Chartered	UK	UK	7.70	33	0	7.70	33	(1)	7.70	32	(4)
30	Goldman Sachs	North America	USA	7.00	32	(2)	7.00	30	(1)	7.65	29	2
31	Investec Bank plc	UK	UK	N/A	38	0	N/A	38	0	N/A	38	0
32	Aviva	UK	UK	6.15	25	0	6.60	25	(3)	6.90	22	7
33	Barclays	UK	UK	6.75	29	(3)	6.75	26	(1)	7.50	25	(11)
34	Prudential	UK	UK	5.85	23	(1)	6.00	22	(2)	6.60	20	4
35	Credit Suisse	Europe	Switzerland	5.85	22	5	6.75	27	(1)	7.50	26	(1)
36	RBS	UK	UK	6.95	31	1	7.70	32	(1)	7.70	31	(9)
37	Nomura	Asia	Japan	6.85	30	(2)	6.85	28	(7)	6.85	21	(14)
38	Deutsche Bank	Europe	Germany	9.60	35	0	9.60	35	0	9.60	35	(2)
39	Bank of Ireland	Europe	Ireland	3.55	7	(1)	3.55	6	0	3.55	6	11
40	Unicredit Group	Europe	Italy	8.20	34	0	9.10	34	0	9.10	34	1





					June 2020			May 2020			April 2020	
	Bank / Institution	Region	Sovereign	Balance Sheet Score	Balance Sheet Rank	+/- Rank Change	Balance Sheet Score	Balance Sheet Rank	+/- Rank Change	Balance Sheet Score	Balance Sheet Rank	+/- Rank Change
1	HSBC	UK	UK	3.10	1	0	3.10	1	0	3.10	1	0
2	CCB	Asia	China	3.25	2	0	3.25	2	0	3.25	2	2
3	ICBC	Asia	China	3.65	11	0	3.65	11	1	3.65	12	1
4	Toronto Dominion	North America	Canada	4.85	34	0	4.85	34	1	4.85	35	2
5	BONYM	North America	USA	4.60	27	(1)	4.60	26	(2)	4.45	24	(1)
6	Nordea	Europe	Sweden	5.00	37	0	5.00	37	(4)	4.85	33	2
7	Credit Agricole	Europe	France	3.95	17	1	3.95	18	1	3.95	19	3
8	Bank of China	Asia	China	4.05	19	1	4.05	20	0	4.05	20	(2)
9	Sumitomo	Asia	Japan	3.35	3	0	3.35	3	0	3.35	3	(1)
10	Mitsubishi	Asia	Japan	3.90	15	(2)	3.75	13	0	3.75	13	(1)
11	UBS AG	Europe	Switzerland	3.65	9	1	3.65	10	1	3.65	11	(2)
12	JP Morgan	North America	USA	4.10	21	0	4.10	21	0	4.10	21	0
13	ABC	Asia	China	3.90	16	1	3.90	17	1	3.90	18	(3)
14	BNP Paribas	Europe	France	4.80	32	0	4.80	32	0	4.80	32	2
15	RBC	North America	Canada	5.55	38	0	5.40	38	0	5.40	38	0
16	State Street	North America	USA	4.10	22	0	4.10	22	0	4.10	22	(2)
17	BPCE Natixis	Europe	France	4.65	29	0	4.65	29	1	4.65	30	(1)
18	Bank of America	North America	USA	4.05	18	1	4.05	19	(3)	3.90	16	1
19	Mizuho	Asia	Japan	4.05	20	(4)	3.90	16	1	3.90	17	(3)
20	Wells Fargo	North America	USA	3.55	7	1	3.55	8	1	3.55	9	2
21	MSIP	UK	UK	4.86	35	0	4.86	35	1	4.86	36	(5)
22	Societe Generale	Europe	France	4.55	26	(1)	4.55	25	2	4.55	27	0
23	Citi	North America	USA	3.55	6	1	3.55	7	(2)	3.40	5	2
24	Santander	Europe	Spain	4.85	33	0	4.85	33	1	4.85	34	2
25	Lloyds	UK	ÜK	3.90	14	1	3.90	15	0	3.90	15	4
26	Danske Bank	Europe	Denmark	4.70	30	0	4.70	30	1	4.70	31	(1)
27	Morgan Stanley	North America	USA	3.70	12	0	3.70	12	(4)	3.55	8	2
28	ING Bank	Europe	Netherlands	4.60	28	0	4.60	28	Ĭ	4.60	29	(1)
29	Standard Chartered	UK	UK	3.40	4	0	3.40	4	0	3.40	4	(1)
30	Goldman Sachs	North America	USA	3.85	13	1	3.85	14	0	3.85	14	2
31	Investec Bank plc	UK	UK	4.30	23	4	4.60	27	1	4.60	28	4
32	Aviva	UK	UK	N/A	39	0	N/A	39	0	N/A	39	0
33	Barclays	UK	UK	3.50	5	0	3.50	5	1	3.50	6	(1)
34	Prudential	UK	UK	N/A	40	0	N/A	40	0	N/A	40	O O
35	Credit Suisse	Europe	Switzerland	4.45	25	(1)	4.45	24	1	4.45	25	(1)
36	RBS	UK	UK	3.65	8	1	3.65	9	1	3.65	10	(2)
37	Nomura	Asia	Japan	4.70	31	0	4.70	31	(5)	4.55	26	0
38	Deutsche Bank	Europe	Germany	3.65	10	(4)	3.50	6	1	3.50	7	(1)
39	Bank of Ireland	Europe	Ireland	4.45	24	(1)	4.45	23	0	4.45	23	2
40	Unicredit Group	Europe	Italy	4.90	36	0	4.90	36	1	4.90	37	(4)





					June 2020			May 2020			April 2020	
	Bank / Institution	Region	Sovereign	Market Ind Score	Market Ind Rank	+/- Rank Change	Market Ind Score	Market Ind Rank	+/- Rank Change	Market Ind Score	Market Ind Rank	+/- Rank Change
1	HSBC	UK	UK	4.90	9	(1)	4.40	8	(1)	4.40	7	2
2	CCB	Asia	China	2.10	2	O O	2.10	2	O O	2.10	2	0
3	ICBC	Asia	China	1.45	1	0	1.45	1	0	1.45	1	0
4	Toronto Dominion	North America	Canada	4.60	8	2	5.10	10	(1)	4.75	9	2
5	BONYM	North America	USA	6.05	19	(1)	6.05	18	3	6.50	21	2
6	Nordea	Europe	Sweden	6.05	18	(1)	6.05	17	3	6.50	20	2
7	Credit Agricole	Europe	France	6.75	26	4	7.10	30	1	7.25	31	(5)
8	Bank of China	Asia	China	2.50	4	0	2.45	4	0	2.65	4	1
9	Sumitomo	Asia	Japan	5.85	15	0	6.00	15	(1)	6.00	14	3
10	Mitsubishi	Asia	Japan	5.50	11	1	5.65	12	(1)	5.65	11	2
11	UBS AG	Europe	Switzerland	6.00	17	3	6.15	20	(3)	6.15	17	7
12	JP Morgan	North America	USA	2.65	5	0	2.65	5	O O	2.85	5	(2)
13	ABC	Asia	China	2.30	3	0	2.15	3	0	2.30	3	1
14	BNP Paribas	Europe	France	6.45	22	1	6.60	23	(1)	6.60	22	(8)
15	RBC	North America	Canada	4.40	7	0	4.40	7	1	4.55	8	0
16	State Street	North America	USA	6.95	29	(2)	6.95	27	1	7.10	28	4
17	BPCE Natixis	Europe	France	8.10	38	0	8.10	38	(5)	7.30	33	4
18	Bank of America	North America	USA	3.60	6	0	3.45	6	0	4.25	6	0
19	Mizuho	Asia	Japan	5.90	16	0	6.05	16	(1)	6.05	15	4
20	Wells Fargo	North America	USA	5.30	10	(1)	5.00	9	1	5.30	10	(3)
21	MSIP	UK	UK	N/A	40	)O	N/A	40	0	N/A	40	O'
22	Societe Generale	Europe	France	7.60	36	0	7.60	36	1	7.45	37	(3)
23	Citi	North America	USA	5.55	12	(1)	5.40	11	7	6.20	18	(8)
24	Santander	Europe	Spain	6.80	27	(2)	6.80	25	(1)	6.80	24	(4)
25	Lloyds	UK	ÜK	6.45	23	(1)	6.45	22	(3)	6.30	19	2
26	Danske Bank	Europe	Denmark	6.35	21	0	6.35	21	5	7.00	26	4
27	Morgan Stanley	North America	USA	5.80	14	0	5.80	14	(1)	5.95	13	2
28	ING Bank	Europe	Netherlands	6.90	28	5	7.40	33	1	7.40	34	(9)
29	Standard Chartered	UK	UK	7.15	32	(3)	7.00	29	(2)	7.00	27	6
30	Goldman Sachs	North America	USA	5.65	13	0	5.65	13	(1)	5.95	12	0
31	Investec Bank plc	UK	UK	8.05	37	0	8.05	37	1	8.05	38	(2)
32	Aviva	UK	UK	7.00	30	(6)	6.80	24	(1)	6.65	23	6
33	Barclays	UK	UK	6.45	24	4	6.95	28	1	7.10	29	(13)
34	Prudential	UK	UK	6.15	20	(1)	6.15	19	(3)	6.15	16	2
35	Credit Suisse	Europe	Switzerland	7.10	31	0	7.10	31	1	7.25	32	(5)
36	RBS	UK	UK	7.25	33	(1)	7.10	32	(2)	7.15	30	(2)
37	Nomura	Asia	Japan	6.70	25	1	6.85	26	(1)	6.85	25	10
38	Deutsche Bank	Europe	Germany	7.25	35	0	7.40	35	1	7.40	36	2
39	Bank of Ireland	Europe	Ireland	8.20	39	0	8.20	39	0	8.20	39	0
40	Unicredit Group	Europe	Italy	7.25	34	0	7.40	34	1	7.40	35	(4)
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					June 2020			May 2020			April 2020	
	Bank / Institution	Region	Sovereign	Systemic Imp Score	Systemic Imp Rank	+/- Rank Change	Systemic Imp Score	Systemic Imp Rank	+/- Rank Change	Systemic Imp Score	Systemic Imp Rank	+/- Rank Change
1	HSBC	UK	UK	2.25	3	0	2.25	3	0	2.25	3	0
2	CCB	Asia	China	2.95	11	0	2.95	11	0	2.95	11	0
3	ICBC	Asia	China	2.50	6	0	2.50	6	0	2.50	6	0
4	Toronto Dominion	North America	Canada	3.15	15	0	3.15	15	0	3.15	15	0
5	BONYM	North America	USA	3.80	27	0	3.80	27	0	3.80	27	0
6	Nordea	Europe	Sweden	8.25	35	0	8.25	35	0	8.25	35	0
7	Credit Agricole	Europe	France	3.35	18	0	3.35	18	0	3.35	18	0
8	Bank of China	Asia	China	2.50	7	0	2.50	7	0	2.50	7	0
9	Sumitomo	Asia	Japan	3.41	21	0	3.41	21	0	3.41	21	0
10	Mitsubishi	Asia	Japan	2.76	10	0	2.76	10	0	2.76	10	0
11	UBS AG	Europe	Switzerland	3.35	17	0	3.35	17	0	3.35	17	0
12	JP Morgan	North America	USA	1.80	1	0	1.80	1	0	1.80	1	0
13	ABC	Asia	China	2.95	12	0	2.95	12	0	2.95	12	0
14	BNP Paribas	Europe	France	2.60	8	0	2.60	8	0	2.60	8	0
15	RBC	North America	Canada	3.15	14	0	3.15	14	0	3.15	14	0
16	State Street	North America	USA	4.00	29	0	4.00	29	0	4.00	29	0
17	BPCE_Natixis	Europe	France	3.40	19	0	3.40	19	0	3.40	19	0
18	Bank of America	North America	USA	2.40	5	0	2.40	5	0	2.40	5	0
19	Mizuho	Asia	Japan	3.46	22	0	3.46	22	0	3.46	22	0
20	Wells Fargo	North America	USA	2.35	4	0	2.35	4	0	2.35	4	0
21	MSIP	UK	UK	8.81	37	0	8.81	37	0	8.81	37	0
22	Societe Generale	Europe	France	3.40	20	0	3.40	20	0	3.40	20	0
23	Citi	North America	USA	2.10	2	0	2.10	2	0	2.10	2	0
24	Santander	Europe	Spain	3.60	26	0	3.60	26	0	3.60	26	0
25	Lloyds	UK	ÜK	8.00	33	0	8.00	33	0	8.00	33	0
26	Danske Bank	Europe	Denmark	8.40	36	0	8.40	36	0	8.40	36	0
27	Morgan Stanley	North America	USA	3.95	28	0	3.95	28	0	3.95	28	0
28	ING Bank	Europe	Netherlands	3.20	16	0	3.20	16	0	3.20	16	0
29	Standard Chartered	UK	UK	3.60	25	0	3.60	25	0	3.60	25	0
30	Goldman Sachs	North America	USA	3.55	23	0	3.55	23	0	3.55	23	0
31	Investec Bank plc	UK	UK	8.90	38	0	8.90	38	0	8.90	38	0
32	Aviva	UK	UK	7.45	31	0	7.45	31	0	7.45	31	0
33	Barclays	UK	UK	3.00	13	0	3.00	13	0	3.00	13	0
34	Prudential	UK	UK	7.50	32	0	7.50	32	0	7.50	32	0
35	Credit Suisse	Europe	Switzerland	3.55	24	0	3.55	24	0	3.55	24	0
36	RBS	UK	UK	8.15	34	0	8.15	34	0	8.15	34	0
37	Nomura	Asia	Japan	9.11	40	0	9.11	40	0	9.11	40	0
38	Deutsche Bank	Europe	Germany	2.70	9	0	2.70	9	0	2.70	9	0
39	Bank of Ireland	Europe	Ireland	9.05	39	0	9.05	39	0	9.05	39	0
40	Unicredit Group	Europe	Italy	4.39	30	0	4.39	30	0	4.39	30	0

# What they are | and what they are not ...



- We developed our Scorecards for internal purposes: as part of our process of considering and selecting issuers and counterparties. We publish our Scorecards as part of our approach to providing transparency - and to support professional advisers in their research and due diligence responsibilities:
  - but it is important that professional advisers using them understand what they are and what they are not
- WHAT THEY ARE: the primary purpose of our scorecards is to compile multiple factors that potentially
  measure or indicate financial strength / credit risk, with a scoring system that provokes and supports
  more objective and detailed analysis, assessment, comparison, consideration and understanding of
  prospective issuers and counterparties
- WHAT THEY ARE NOT: the scoring system ranks the issuers and counterparties, but it is important that professional advisers understand that this is NOT their intended purpose:
  - the purpose of our scorecards, including the rankings, and multiple data points, at an amalgamated, category and factor level, is to provoke and support analysis, assessment and comparison of the data, to aid more objective consideration and understanding of relative issuer / counterparty financial strength / credit risk
- It is also important that professional advisers understand that our Scorecards are not independent research or an investment recommendation:
  - we do not provide any warranty regarding the data, methodology, scores or rankings: and we expressly
    exclude any liability for any judgement or interpretation based upon or influenced by our Scorecards
  - professional advisers should reach their own judgement of issuer / counterparty financial strength / credit risk



A : ANALYSIS

A : ASSESSMENT

C: COMPARISION

C: CONSIDERATION

: AND UNDERSTANDING

- Our Scorecards are NOT about the rankings per se. All of the issuers / counterparties (with one or two
  exceptions) are strong banks, in the top percentile (based on criteria we assess) of the banking universe:
  - our Scorecards are designed to provoke and support analysis and assessment of the data, including comparison and consideration, leading to better understanding of prospective issuers and counterparties

## Professional adviser due diligence ...



Professional advisers are expected to undertake robust issuer / counterparty due diligence

"Firms should carry out sufficient due diligence into the counterparty and not rely solely on credit rating agencies ..."

"We expect firms to look more broadly than just the credit rating, such as the rating, outlook, credit default swap (CDS) spreads and other market information, as well as 'fundamentals' on the issuer's balance sheet."

- Our Scorecards provide easy access to multiple, widely recognised measures and indicators of financial strength / credit risk:
  - that can help provoke and support detailed and more objective analysis, assessment, comparison, consideration and understanding of prospective issuers and counterparties, as part of product research and due diligence
- Importantly, however, professional advisers should note our explanation of what our Scorecards are and what they are not - including understand that our Scorecards were developed for internal purposes, with a scoring system and weightings that we feel are appropriate:
  - and we highlight that we can readily support professional advisers who may have different views and / or want to apply or explore different weightings

#### In summary ...



- Issuer / counterparty risk is the most fundamental risk of structured products
- Our Issuer & Counterparty Scorecards have been developed for internal purposes, to aid more objective due diligence consideration and selection (or rejection) of prospective issuers / counterparties:
  - based on the criteria that we assess, the banks that we monitor are (with one or two exceptions) in the top percentile of the global banking universe (of circa 5,000 banks)
  - our Scorecards are designed to help provoke and support detailed analysis, assessment, comparison, consideration and understanding of issuers / counterparties, based upon multiple factors that are widely recognised measures / indicators of financial strength / credit risk
- We publish our Scorecards as part of our approach to proactively providing transparency with regard to the processes behind our products:
  - and to support professional advisers in their product research and issuer / counterparty due diligence
- We explain our methodology and the weightings we use for internal purposes having given considerable thought to how to combine, balance and reflect our views of the relative importance of the factors:
  - importantly, we highlight what our Scorecards are: and what they are not
- We feel strongly that prompting professional advisors to carefully consider this essential aspect of structured products, supporting their research due diligence, is the right thing to be doing and a significant positive

## Important notice



- It should always be understood that:
  - structured products are not suitable for everyone
  - past performance is not a reliable indicator of or guide to future performance and should not be relied upon,
     particularly in isolation
  - the value of investments and the income from them can go down as well as up
  - the value of structured products may be affected by the price of their underlying investments
  - capital is at risk and investors could lose some or all of their capital
- The 'Important risks' section of our website highlights the key and other risks of structured products, in addition to explaining important information for Professional Advisers who wish to access the current products area of our website and who may use our structured product plans with their clients:
  - www.tempo-sp.com/home/important-risks
- Professional Advisers should access and read the relevant plan documents relating to any structured product plan of interest, in particular: the plan brochure; plan application pack, including, the terms and conditions of the plan; and the issuer's securities prospectus, final terms sheet and key information document (KID), before making a recommendation to their clients
- Professional advisers should not invest in, or advise their clients to invest in, any investment product unless they and their clients understand them, in particular the relevant risks

### Important notice



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