

AN ALPHA REAL CAPITAL GROUP COMPANY

- TICS TEMPO ISSUER & COUNTERPARTY SCORECARDS
- MONTHLY MOVEMENT: DECEMBER 2019 -

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# About Alpha Real Capital / Tempo Structured Products ...



# **KEY ALPHA STATISTICS:**

(as at 31 Mar 19)

£3.0bn

AUM and capital commitments

120+

Professional team

10

**Platforms** 

5 International offices

4

Core business areas

Alpha Real Capital LLP is an international co-investing fund management group.

Established in 2005, and headquartered in London, Alpha comprises an international network of offices in the UK, Europe and Asia. A 120+ strong professional team, combining experience and expertise with research, analysis and market knowledge, operates through 10 platforms, across diversified investment markets, offering listed and unlisted property vehicles, open and closed-ended property vehicles, and UK and international funds, products and wealth management services. Alpha engages with institutional investors, family offices, wealth managers and professional advisers / IFAs, as well as UHNW, HNW and private investors.

TIME Investments is the authorised wealth management and investment services arm of Alpha. TIME specialises in ground rent and other 'long income' property funds (having acquired the real estate asset management business of Close Brothers Group in 2011), Inheritance Tax Services, including Business Relief (BR), and investment services, including Enterprise Investment Schemes (EIS).

Tempo Structured Products is a new Alpha platform, with four areas of focus: i) Retail: focusing on straightforward, lower risk structured products, for distribution through TIME Investments to UK Professional Advisers (IFAs and wealth managers); ii) Institutions / Pension funds: working with institutions / pension fund consultants, to develop 'smart structured products' (fusing structured, passive and smart beta strategies together); iii) HNW / UHNW / Family Offices: working with Alpha contacts to design bespoke structured product solutions for Family Offices, UHNW and HNW Individuals; iv) Strategic Alliances: partnering with other institutions, offering our expertise and issuer relationships as a specialist structured products unit, for the benefit of their clients and customers.

# TICS monthly movement: December 2019 ...



- Every month, we monitor the monthly movement within TICS:
  - Category Scorecards
  - Amalgamated Scorecard
- We identify and highlight movement up and down the rankings:
  - and we draw attention to any issuer / counterparty that moves up or down in any Category Scorecard or the Amalgamated Scorecard by more than 5 places

# TICS monthly movement: December 2019 headlines overview ...



### • Amalgamated:

- Overall, the amalgamated scores for December are marginally lower (i.e. improved) compared to November on average, driven by narrowing CDS rates. In fact, the average score across all banks is the lowest year-to-date.
- Only 1 bank improved by 5 places (BNP Paribas), and this was due to a combination in improvement in its position in the CDS scorecard. No banks worsened by 5 places or more.

#### Credit rating:

- No banks moved by 5 places or more in the scorecard this month.

#### CDS:

- Overall, the average CDS score for December is lower compared to November, meaning there has been a
  general improvement in CDS rates. This has been the general trend over the year, with the average CDS score
  falling from a high of 4.48 in April to 3.16 in December.
- The following banks improved by 5 places or more: BNP Paribas, Citi.
- The following banks worsened by 5 places or more: HSBC, Prudential.
- It is worth noting that there are a large number of banks with similar scores, therefore a small change in a bank's overall score may result in a significant change in the rankings.

cont'd ...

# TICS monthly movement: December 2019 headlines overview ...



cont'd ...

- Fundamentals Balance sheet:
  - No banks moved by 5 places or more.
- Fundamentals Market indicators:
  - No banks moved by 5 places or more.
- Systemic Importance:
  - No banks moved by 5 places or more.





TICS CREDIT RATING CATE	TICS CREDIT RATING CATEGORY											
ISSUER / COUNTERPARTY	MOVEMENT +/-	PREVIOUS RANK	NEW RANK	COMMENT								
N/A												





TICS CDS CATEGORY				
ISSUER / COUNTERPARTY	MOVEMENT +/-	PREVIOUS RANK	NEW RANK	COMMENT
HSBC	-5	7	12	Both 5Y and 1Y CDS widened, 5Y CDS moved away from 1yr low and 5Y CDS volatility increased.
BNP Paribas	+13	14	1	Both 5Y and 1Y CDS tightened, and 5Y CDS moved towards the 1yr low.
Prudential	-12	20	31	Both 5Y and 1Y CDS widened and 5Y CDS moved away from 1yr low
Citi	+9	27	18	Both 5Y and 1Y CDS tightened.





TICS FUNDAMENTALS (BAL	ANCE SHEET	) CATEGORY		
ISSUER / COUNTERPARTY	MOVEMENT +/-	PREVIOUS RANK	NEW RANK	COMMENT
N/A				





TICS FUNDAMENTALS (MAR	KET INDICAT	ORS) CATEG	ORY	
ISSUER / COUNTERPARTY	MOVEMENT +/-	PREVIOUS RANK	NEW RANK	COMMENT
N/A				





TICS SYSTEMIC IMPORTANCE	CE CATEGOR	Y		
ISSUER / COUNTERPARTY	MOVEMENT +/-	PREVIOUS RANK	NEW RANK	COMMENT
N/A				

# TICS Amalgamated: December 2019 monthly movement ...



				De	cember 20	019	No	vember 2	019	October 2019		
	Bank / Institution	Region	Sovereign	Score	Rank	+/- Rank Change	Score	Rank	+/- Rank Change	Score	Rank	+/- Rank Change
1	HSBC	UK	UK	337.8	1	0	332.2	1	0	343.4	1	0
2	Credit Agricole	Europe	France	410.4	2	0	412.7	2	0	426.2	2	0
3	JP Morgan	North America	USA	423.4	3	0	423.4	3	2	436.9	3	1
4	BNP Paribas	Europe	France	423.4	4	5	436.9	9	(1)	442.9	6	1
5	ССВ	Asia	China	427.3	5	0	430.9	5	(2)	432.6	5	0
6	Bank of China	Asia	China	427.7	6	(2)	426.2	4	5	444.9	7	(4)
7	UBS AG	Europe	Switzerland	434.3	7	(1)	432.1	6	0	440.8	4	2
8	ICBC	Asia	China	436.4	8	0	436.4	8	(4)	436.4	8	0
9	Nordea	Europe	Sweden	439.8	9	(2)	434.3	7	0	442.5	12	0
10	Sumitomo	Asia	Japan	441.0	10	0	441.0	10	1	447.5	11	(1)
11	Wells Fargo	North America	USA	442.3	11	0	442.3	11	3	458.1	9	5
12	Mitsubishi	Asia	Japan	445.3	12	0	446.8	12	(2)	445.0	14	(1)
13	RBC	North America	Canada	447.8	13	0	447.8	13	0	450.1	13	(4)
14	BONYM	North America	USA	448.3	14	1	449.8	15	(3)	449.8	15	0
15	Bank of America	North America	USA	449.5	15	(1)	449.5	14	1	467.5	10	1
16	State Street	North America	USA	470.6	16	O	472.4	16	2	478.3	16	0
17	Mizuho	Asia	Japan	471.1	17	0	472.6	17	(1)	471.1	17	0
18	BPCE_Natixis	Europe	France	475.3	18	0	473.8	18	(1)	475.3	19	1
19	Societe Generale	Europe	France	475.6	19	1	477.8	20	0	491.1	20	(1)
20	ABC	- Asia	China	475.9	20	(1)	477.4	19	0	478.9	18	O
21	Citi	North America	USA	480.8	21	O	492.0	21	0	498.8	21	0
22	Standard Chartered	UK	UK	495.4	22	0	493.1	22	0	511.1	27	(4)
23	Morgan Stanley	North America	USA	508.8	23	0	512.5	23	3	534.8	23	1
24	Santander	Europe	Spain	513.1	24	0	516.1	24	(1)	518.3	22	0
25	Goldman Sachs	North America	USA	517.8	25	2	521.5	27	O	543.8	25	0
26	Lloyds	UK	UK	517.9	26	(1)	516.1	25	0	532.6	28	0
27	MSIP	UK	UK	519.7	27	(1)	519.7	26	(2)	519.7	24	2
28	Danske Bank	Europe	Denmark	524.7	28	O	526.9	28	1	545.3	29	0
29	ING Bank	Europe	Netherlands	536.2	29	0	536.2	29	(1)	544.4	26	1
30	Aviva	UK	UK	540.8	30	0	538.7	30	2	566.5	32	(1)
31	Barclays	UK	UK	549.2	31	1	549.2	32	(1)	566.4	34	(2)
32	Credit Suisse	Europe	Switzerland	564.3	32	1	573.7	33	O O	575.9	33	1
33	Prudential	UK	UK	569.2	33	(2)	543.5	31	(1)	562.8	31	(1)
34	Commerzbank	Europe	Germany	581.3	34	0	583.6	34	0	590.8	30	3
35	RBS	UK	UK	584.6	35	0	584.6	35	0	595.1	35	1
36	Investec Bank plc	UK	UK	609.1	36	0	609.1	36	0	610.9	36	(1)
37	Nomura	Asia	Japan	611.2	37	0	613.5	37	0	615.0	37	0
38	Deutsche Bank	Europe	Germany	635.8	38	0	634.3	38	0	647.1	38	0
39	Unicredit Group	Europe	Italy	656.2	39	0	657.7	39	0	671.2	39	0
40	Bank of Ireland	Europe	Ireland	700.0	40	0	710.5	40	0	707.5	40	0

# TICS Credit Ratings: December 2019 monthly movement ...



				No	ovember 20	19	C	october 201	9	Se	ptember 20	)19
	Bank / Institution	Region	Sovereign	Credit Rating Score	Credit Rating Rank	+/- Rank Change	Credit Rating Score	Credit Rating Rank	+/- Rank Change	Credit Rating Score	Credit Rating Rank	+/- Rank Change
1	HSBC	UK	UK	4.00	2	0	4.00	2	0	4.00	2	0
2	Credit Agricole	Europe	France	4.67	5	0	4.67	5	0	4.92	5	0
3	JP Morgan	North America	USA	5.67	15	0	5.67	15	0	5.67	15	0
4	BNP Paribas	Europe	France	5.67	14	0	5.67	14	0	5.67	14	0
5	CCB	Asia	China	5.67	13	0	5.67	13	0	5.67	13	0
6	Bank of China	Asia	China	5.33	10	0	5.33	10	0	5.33	10	0
7	UBS AG	Europe	Switzerland	4.00	1	0	4.00	1	0	4.00	1	0
8	ICBC	Asia	China	5.67	12	0	5.67	12	0	5.67	12	0
9	Nordea	Europe	Sweden	4.67	4	0	4.67	4	0	4.67	4	0
10	Sumitomo	Asia	Japan	5.92	18	1	5.92	19	0	5.92	19	0
11	Wells Fargo	North America	USA	6.08	22	0	6.08	22	0	6.08	22	0
12	Mitsubishi	Asia	Japan	6.00	19	(1)	5.92	18	0	5.92	18	0
13	RBC	North America	Canada	4.33	3	0	4.33	3	0	4.33	3	0
14	BONYM	North America	USA	6.00	21	0	6.00	21	0	6.00	21	0
15	Bank of America	North America	USA	5.00	6	0	5.00	6	0	5.00	6	0
16	State Street	North America	USA	5.00	7	0	5.00	7	0	5.00	7	0
17	Mizuho	Asia	Japan	6.25	24	0	6.25	24	0	6.25	24	0
18	BPCE_Natixis	Europe	France	5.00	8	0	5.00	8	0	5.00	8	0
19	Societe Generale	Europe	France	5.67	16	0	5.67	16	0	5.67	16	0
20	ABC	Asia	China	5.58	11	0	5.58	11	0	5.58	11	0
21	Citi	North America	USA	7.00	33	0	7.00	33	0	7.00	33	0
22	Standard Chartered	UK	UK	6.67	27	0	6.67	27	0	6.67	27	0
23	Morgan Stanley	North America	USA	7.00	31	0	7.00	31	0	7.00	31	0
24	Santander	Europe	Spain	6.33	25	0	6.33	25	0	6.33	25	0
25	Goldman Sachs	North America	USA	6.67	28	0	6.67	28	0	6.67	28	0
26	Lloyds	UK	UK	5.00	9	0	5.00	9	0	5.00	9	0
27	MSIP	UK	UK	7.00	32	0	7.00	32	0	7.00	32	0
28	Danske Bank	Europe	Denmark	6.17	23	0	6.25	23	0	6.25	23	0
29	ING Bank	Europe	Netherlands	6.67	29	0	6.67	29	0	6.67	29	0
30	Aviva	UK	UK	5.67	17	0	5.67	17	0	5.67	17	0
31	Barclays	UK	UK	6.00	20	0	6.00	20	0	6.00	20	0
32	Credit Suisse	Europe	Switzerland	8.25	38	0	8.25	38	0	8.25	38	0
33	Prudential	UK	UK	7.92	35	0	7.92	35	0	7.92	35	0
34	Commerzbank	Europe	Germany	6.83	30	0	6.75	30	0	6.75	30	0
35	RBS	UK	UK	7.92	36	0	7.92	36	0	7.92	36	0
36	Investec Bank plc	UK	UK	6.50	26	0	6.50	26	0	6.50	26	0
37	Nomura	Asia	Japan	7.67	34	0	7.67	34	0	7.67	34	0
38	Deutsche Bank	Europe	Germany	8.08	37	0	8.08	37	0	8.08	37	0
39	Unicredit Group	Europe	Italy	8.75	39	0	8.75	39	0	8.75	39	0
- 40	Bank of Ireland	- Europe	Ireland	9.50	40	0	9.50	40	0	9.50	40	0

# TICS CDS: December 2019 monthly movement ...



				De	cember 2	019	No	vember 2	019	0	ctober 20	19
	Bank / Institution	Region	Sovereign	CDS Score	CDS Rank	+/- Rank Change	CDS Score	CDS Rank	+/- Rank Change	CDS Score	CDS Rank	+/- Rank Change
1	HSBC	UK	UK	2.40	12	(5)	2.25	7	4	3.00	11	5
2	Credit Agricole	Europe	France	1.80	3	O	1.95	3	6	2.85	9	(7)
3	JP Morgan	North America	USA	2.45	13	(2)	2.45	11	7	3.65	18	(6)
4	BNP Paribas	Europe	France	1.65	1	13	2.55	14	(6)	2.85	8	2
5	ССВ	Asia	China	N/A	36	0	N/A	36	0	N/A	36	0
6	Bank of China	Asia	China	2.50	15	(2)	2.50	13	3	3.55	16	3
7	UBS AG	Europe	Switzerland	2.25	9	(3)	2.10	6	(2)	2.25	4	(3)
8	ICBC	- Asia	China	N/A	37	O	N/A	37	O	N/A	37	O O
9	Nordea	Europe	Sweden	1.75	2	(1)	1.70	1	2	2.15	3	2
10	Sumitomo	Asia	Japan	2.20	7	(2)	2.10	5	1	2.40	6	(2)
11	Wells Fargo	North America	USA	3.05	19	O	3.05	19	4	4.10	23	(10)
12	Mitsubishi	Asia	Japan	1.90	4	(2)	1.90	2	(1)	1.90	1	2
13	RBC	North America	Canada	3.45	24	O	3.45	24	(7)	3.60	17	5
14	BONYM	North America	USA	2.35	11	(2)	2.35	9	(4)	2.35	5	3
15	Bank of America	North America	USA	3.30	21	O	3.30	21	5	4.50	26	(9)
16	State Street	North America	USA	N/A	40	0	N/A	40	0	N/A	40	0
17	Mizuho	Asia	Japan	2.05	5	(1)	2.05	4	(2)	2.05	2	7
18	BPCE_Natixis	Europe	France	3.45	23	O	3.45	23	(8)	3.45	15	8
19	Societe Generale	Europe	France	2.25	8	2	2.40	10	0	2.85	10	(3)
20	ABC	Asia	China	6.40	34	0	6.40	34	0	6.40	34	0
21	Citi	North America	USA	3.05	18	9	3.80	27	(2)	4.25	25	2
22	Standard Chartered	UK	UK	3.10	20	(3)	2.95	17	7	4.15	24	7
23	Morgan Stanley	North America	USA	3.80	28	3	4.05	31	1	5.10	32	(8)
24	Santander	Europe	Spain	2.45	14	1	2.65	15	(8)	2.80	7	(1)
25	Goldman Sachs	North America	USA	3.80	27	3	4.05	30	1	5.10	31	(6)
26	Lloyds	UK	UK	2.15	6	2	2.25	8	4	3.05	12	8
27	MSIP	UK	UK	N/A	39	0	N/A	39	0	N/A	39	0
28	Danske Bank	Europe	Denmark	2.30	10	2	2.45	12	2	3.35	14	1
29	ING Bank	Europe	Netherlands	3.30	22	0	3.30	22	(1)	4.05	21	(3)
30	Aviva	UK	UK	3.60	26	(1)	3.60	25	4	4.80	29	1
31	Barclays	UK	UK	2.90	17	(1)	2.90	16	4	3.95	20	8
32	Credit Suisse	Europe	Switzerland	2.75	16	2	3.05	18	(5)	3.20	13	(2)
33	Prudential	UK	UK	4.35	32	(12)	3.15	20	2	4.05	22	4
34	Commerzbank	Europe	Germany	4.15	31	(2)	4.00	29	1	4.90	30	(16)
35	RBS	UK	UK	3.80	29	(1)	3.80	28	0	4.60	28	5
36	Investec Bank plc	UK	UK	N/A	38	0	N/A	38	0	N/A	38	0
37	Nomura	Asia	Japan	3.50	25	1	3.65	26	(7)	3.65	19	2
38	Deutsche Bank	Europe	Germany	7.10	35	0	7.10	35	0	7.85	35	0
39	Unicredit Group	Europe	Italy	5.15	33	0	5.15	33	0	6.05	33	(1)
40	Bank of Ireland	Europe	Ireland	4.05	30	2	4.60	32	(5)	4.60	27	2

# TICS Fundamentals (Balance Sheet): December 2019 monthly movement ... TEMPO PRODUCTS



				De	cember 20	19	No	vember 20	19	О	ctober 201	9
	Bank / Institution	Region	Sovereign	Balance Sheet Score	Balance Sheet Rank	+/- Rank Change	Balance Sheet Score	Balance Sheet Rank	+/- Rank Change	Balance Sheet Score	Balance Sheet Rank	+/- Rank Change
1	HSBC	UK	UK	3.25	1	0	3.25	1	0	3.25	1	0
2	Credit Agricole	Europe	France	4.10	17	0	4.10	17	1	4.10	18	(2)
3	JP Morgan	North America	USA	4.40	23	(1)	4.40	22	0	4.25	22	0
4	BNP Paribas	Europe	France	4.95	35	0	4.95	35	0	4.95	35	(3)
5	ССВ	Asia	China	3.40	2	0	3.40	2	1	3.40	3	0
6	Bank of China	Asia	China	4.05	16	0	4.05	16	1	4.05	17	2
7	UBS AG	Europe	Switzerland	3.95	15	0	3.95	15	1	3.95	16	(5)
8	ICBC	Asia	China	3.95	14	0	3.95	14	1	3.95	15	2
9	Nordea	Europe	Sweden	5.00	36	0	5.00	36	0	5.00	36	(3)
10	Sumitomo	Asia	Japan	3.50	3	0	3.50	3	(1)	3.35	2	0
11	Wells Fargo	North America	USA	3.85	10	0	3.85	10	0	3.85	10	2
12	Mitsubishi	Asia	Japan	3.75	8	0	3.75	8	0	3.75	8	1
13	RBC	North America	Canada	5.70	38	0	5.70	38	0	5.70	38	0
14	BONYM	North America	USA	4.60	25	0	4.60	25	0	4.60	25	(1)
15	Bank of America	North America	USA	4.20	20	0	4.20	20	0	4.20	20	(2)
16	State Street	North America	USA	4.10	18	0	4.10	18	(4)	3.95	14	(4)
17	Mizuho	Asia	Japan	3.90	12	0	3.90	12	0	3.90	12	2
18	BPCE_Natixis	Europe	France	4.65	26	0	4.65	26	1	4.65	27	0
19	Societe Generale	Europe	France	4.70	29	0	4.70	29	1	4.70	30	0
20	ABC	Asia	China	3.90	13	0	3.90	13	0	3.90	13	2
21	Citi	North America	USA	3.70	7	0	3.70	7	0	3.70	7	(2)
22	Standard Chartered	UK	UK	3.55	4	0	3.55	4	0	3.55	4	0
23	Morgan Stanley	North America	USA	3.55	5	0	3.55	5	0	3.55	5	1
24	Santander	Europe	Spain	5.00	37	0	5.00	37	0	5.00	37	0
25	Goldman Sachs	North America	USA	3.85	11	0	3.85	11	0	3.85	11	2
26	Lloyds	UK	UK	4.20	21	0	4.20	21	0	4.20	21	(1)
27	MSIP	UK	UK	4.86	31	0	4.86	31	1	4.86	32	2
28	Danske Bank	Europe	Denmark	4.70	27	0	4.70	27	1	4.70	28	0
29	ING Bank	Europe	Netherlands	4.90	32	0	4.90	32	(1)	4.75	31	0
30	Aviva	UK	UK	N/A	39	0	N/A	39	0	N/A	39	0
31	Barclays	UK	UK	3.65	6	0	3.65	6	0	3.65	6	2
32	Credit Suisse	Europe	Switzerland	4.45	24	(1)	4.45	23	1	4.45	24	1
33	Prudential	UK	UK	N/A	40	0	N/A	40	0	N/A	40	0
34	Commerzbank	Europe	Germany	4.35	22	2	4.50	24	(1)	4.35	23	0
35	RBS	UK	UK	3.80	9	0	3.80	9	0	3.80	9	(2)
36	Investec Bank plc	UK	UK	4.90	33	0	4.90	33	0	4.90	33	2
37	Nomura	Asia	Japan	4.70	28	0	4.70	28	1	4.70	29	0
38	Deutsche Bank	Europe	Germany	4.10	19	0	4.10	19	0	4.10	19	2
39	Unicredit Group	Europe	Italy	4.90	34	0	4.90	34	0	4.90	34	2
40	Bank of Ireland	Europe	Ireland	4.75	30	0	4.75	30	(4)	4.60	26	0

# TICS Fundamentals (Market Indicator): December 2019 monthly movement TEMPO PRODUCTS



				De	cember 20	19	No	vember 20	19	O	ctober 201	19
	Bank / Institution	Region	Sovereign	Market Ind Score	Market Ind Rank	+/- Rank Change	Market Ind Score	Market Ind Rank	+/- Rank Change	Market Ind Score	Market Ind Rank	+/- Rank Change
1	HSBC	UK	UK	2.95	8	0	2.95	8	(1)	2.95	7	1
2	Credit Agricole	Europe	France	5.70	25	(2)	5.70	23	(1)	5.70	22	(2)
3	JP Morgan	North America	USA	1.90	2	0	1.90	2	0	1.90	2	0
4	BNP Paribas	Europe	France	5.05	15	0	5.05	15	(3)	5.20	12	0
5	ССВ	Asia	China	1.95	3	1	2.25	4	0	2.40	4	0
6	Bank of China	Asia	China	2.95	7	0	2.80	7	1	3.10	8	(2)
7	UBS AG	Europe	Switzerland	5.20	18	0	5.20	18	8	5.85	26	1
8	ICBC	Asia	China	1.30	1	0	1.30	1	0	1.30	1	0
9	Nordea	Europe	Sweden	5.90	29	(2)	5.75	27	0	5.90	27	4
10	Sumitomo	Asia	Japan	4.90	13	1	5.05	14	7	5.70	21	(2)
11	Wells Fargo	North America	USA	2.60	6	0	2.60	6	0	2.60	6	1
12	Mitsubishi	Asia	Japan	5.05	16	1	5.20	17	(3)	5.35	14	3
13	RBC	North America	Canada	3.60	10	0	3.60	10	0	3.60	10	(1)
14	BONYM	North America	USA	5.60	23	2	5.75	25	(2)	5.75	23	ì
15	Bank of America	North America	USA	2.20	5	(2)	2.20	3	O	2.20	3	0
16	State Street	North America	USA	5.70	26	2	5.85	28	8	6.80	36	(4)
17	Mizuho	Asia	Japan	5.60	22	2	5.75	24	(4)	5.60	20	2
18	BPCE_Natixis	Europe	France	6.70	36	0	6.55	36	(1)	6.70	35	0
19	Societe Generale	Europe	France	6.05	33	(1)	6.05	32	0	6.70	32	1
20	ABC	Asia	China	2.15	4	1	2.30	5	0	2.45	5	0
21	Citi	North America	USA	3.35	9	0	3.35	9	0	3.35	9	1
22	Standard Chartered	UK	UK	5.75	27	(1)	5.75	26	(2)	5.75	24	6
23	Morgan Stanley	North America	USA	4.55	11	0	4.55	11	0	5.20	11	0
24	Santander	Europe	Spain	5.50	19	0	5.50	19	(1)	5.50	18	0
25	Goldman Sachs	North America	USA	4.75	12	0	4.75	12	3	5.40	15	(2)
26	Lloyds	UK	UK	4.95	14	(1)	4.95	13	3	5.40	16	(2)
27	MSIP	UK	UK	N/A	40	0	N/A	40	0	N/A	40	0
28	Danske Bank	Europe	Denmark	6.05	31	0	6.05	31	0	6.20	31	(2)
29	ING Bank	Europe	Netherlands	5.70	24	(2)	5.70	22	3	5.85	25	(2)
30	Aviva	UK	UK	6.05	32	(3)	5.90	29	0	6.05	29	(4)
31	Barclays	UK	UK	5.10	17	(1)	5.10	16	(3)	5.25	13	2
32	Credit Suisse	Europe	Switzerland	5.85	28	2	6.00	30	(2)	6.00	28	(2)
33	Prudential	UK	UK	5.55	20	0	5.55	20	(1)	5.55	19	2
34	Commerzbank	Europe	Germany	7.50	39	0	7.50	39	0	7.65	39	0
35	RBS	UK	UK	5.60	21	0	5.60	21	(4)	5.45	17	(1)
36	Investec Bank plc	UK	UK	6.55	35	0	6.55	35	(1)	6.70	34	0
37	Nomura	Asia	Japan	6.55	34	0	6.55	34	(1)	6.70	33	3
38	Deutsche Bank	Europe	Germany	6.95	37	0	6.95	37	0	7.10	37	0
39	Unicredit Group	Europe	Italy	6.00	30	3	6.15	33	(3)	6.15	30	(2)
40	Bank of Ireland	Europe	Ireland	7.15	38	0	7.30	38	0	7.45	38	0

# TICS Systemic Importance: December 2019 monthly movement ... TEMPO PRODUCTS



				No	vember 20	19	0	ctober 201	9	Se	ptember 20	19
	Bank / Institution	Region	Sovereign	Systemic Imp Score	Systemic Imp Rank	+/- Rank Change	Systemic Imp Score	Systemic Imp Rank	+/- Rank Change	Systemic Imp Score	Systemic Imp Rank	+/- Rank Change
1	HSBC	UK	UK	2.29	3	0	2.29	3	0	2.29	3	0
2	Credit Agricole	Europe	France	3.35	17	0	3.35	17	0	3.35	17	0
3	JP Morgan	North America	USA	1.80	1	0	1.80	1	0	1.80	1	0
4	BNP Paribas	Europe	France	2.60	8	1	2.60	9	0	2.60	9	0
5	CCB	Asia	China	2.95	11	0	2.95	11	0	2.95	11	0
6	Bank of China	Asia	China	2.50	7	1	2.50	8	0	2.50	8	0
7	UBS AG	Europe	Switzerland	3.35	16	0	3.35	16	0	3.35	16	0
8	ICBC	Asia	China	2.50	6	1	2.50	7	0	2.50	7	0
9	Nordea	Europe	Sweden	8.25	35	0	8.25	35	0	8.25	35	0
10	Sumitomo	Asia	Japan	3.46	20	0	3.46	20	0	3.46	20	0
11	Wells Fargo	North America	USA	2.35	4	0	2.35	4	0	2.35	4	0
12	Mitsubishi	Asia	Japan	2.76	10	0	2.76	10	0	2.76	10	0
13	RBC	North America	Canada	3.15	14	0	3.15	14	0	3.15	14	0
14	BONYM	North America	USA	3.80	26	0	3.80	26	0	3.80	26	0
15	Bank of America	North America	USA	2.40	5	0	2.40	5	0	2.40	5	0
16	State Street	North America	USA	4.00	28	0	4.00	28	0	4.00	28	0
17	Mizuho	Asia	Japan	3.46	21	0	3.46	21	0	3.46	21	0
18	BPCE Natixis	Europe	France	3.40	18	0	3.40	18	0	3.40	18	0
19	Societe Generale	Europe	France	3.40	19	0	3.40	19	0	3.40	19	0
20	ABC	Asia	China	2.95	12	0	2.95	12	0	2.95	12	0
21	Citi	North America	USA	2.10	2	0	2.10	2	0	2.10	2	0
22	Standard Chartered	UK	UK	3.64	25	0	3.64	25	0	3.64	25	(1)
23	Morgan Stanley	North America	USA	3.95	27	0	3.95	27	0	3.95	27	0
24	Santander	Europe	Spain	3.60	24	0	3.60	24	0	3.60	24	1
25	Goldman Sachs	North America	USA	3.55	22	0	3.55	22	0	3.55	22	0
26	Lloyds	UK	UK	8.04	32	0	8.04	32	0	8.04	32	0
27	MSIP	UK	UK	8.81	37	0	8.81	37	0	8.81	37	0
28	Danske Bank	Europe	Denmark	8.40	36	0	8.40	36	0	8.40	36	0
29	ING Bank	Europe	Netherlands	3.20	15	0	3.20	15	0	3.20	15	0
30	Aviva	UK	UK	7.49	30	0	7.49	30	0	7.49	30	0
31	Barclays	UK	UK	3.04	13	0	3.04	13	0	3.04	13	0
32	Credit Suisse	Europe	Switzerland	3.55	23	0	3.55	23	0	3.55	23	0
33	Prudential	UK	UK	7.54	31	0	7.54	31	0	7.54	31	0
34	Commerzbank	Europe	Germany	8.05	33	0	8.05	33	0	8.05	33	0
35	RBS	UK	UK	8.19	34	0	8.19	34	0	8.19	34	0
36	Investec Bank plc	UK	UK	8.94	38	0	8.94	38	0	8.94	38	0
37	Nomura	Asia	Japan	9.11	40	(1)	9.11	39	0	9.11	39	0
38	Deutsche Bank	Europe	Germany	2.70	9	(3)	2.40	6	0	2.40	6	0
39	Unicredit Group	Europe	Italy	4.39	29	0	4.39	29	0	4.39	29	0
40	Bank of Ireland	Europe	Ireland	9.05	39	1	9.20	40	0	9.20	40	0

## What they are | and what they are not ...



- We developed our Scorecards for internal purposes: as part of our process of considering and selecting issuers and counterparties. We publish our Scorecards as part of our approach to providing transparency - and to support professional advisers in their research and due diligence responsibilities:
  - but it is important that professional advisers using them understand what they are and what they are not
- WHAT THEY ARE: the primary purpose of our scorecards is to compile multiple factors that potentially measure or indicate financial strength / credit risk, with a scoring system that provokes and supports more objective and detailed analysis, assessment, comparison, consideration and understanding of prospective issuers and counterparties
- WHAT THEY ARE NOT: the scoring system ranks the issuers and counterparties, but it is important that professional advisers understand that this is NOT their intended purpose:
  - the purpose of our scorecards, including the rankings, and multiple data points, at an amalgamated, category and factor level, is to provoke and support **analysis**, **assessment** and **comparison** of the data, to aid more objective **consideration** and **understanding** of relative issuer / counterparty financial strength / credit risk
- It is also important that professional advisers understand that our Scorecards are not independent research or an investment recommendation:
  - we do not provide any warranty regarding the data, methodology, scores or rankings: and we expressly exclude any liability for any judgement or interpretation based upon or influenced by our Scorecards
  - professional advisers should reach their own judgement of issuer / counterparty financial strength / credit risk



A : ANALYSIS

A: ASSESSMENT

C: COMPARISION

C: CONSIDERATION

: AND UNDERSTANDING

- Our Scorecards are NOT about the rankings per se. All of the issuers / counterparties (with one or two
  exceptions) are strong banks, in the top percentile (based on criteria we assess) of the banking universe:
  - our Scorecards are designed to provoke and support analysis and assessment of the data, including comparison and consideration, leading to better understanding of prospective issuers and counterparties

## Professional adviser due diligence ...



Professional advisers are expected to undertake robust issuer / counterparty due diligence

"Firms should carry out sufficient due diligence into the counterparty and not rely solely on credit rating agencies ..."

"We expect firms to look more broadly than just the credit rating, such as the rating, outlook, credit default swap (CDS) spreads and other market information, as well as 'fundamentals' on the issuer's balance sheet."

- Our Scorecards provide easy access to multiple, widely recognised measures and indicators of financial strength / credit risk:
  - that can help provoke and support detailed and more objective analysis, assessment, comparison, consideration and understanding of prospective issuers and counterparties, as part of product research and due diligence
- Importantly, however, professional advisers should note our explanation of what our Scorecards are and what they are not - including understand that our Scorecards were developed for internal purposes, with a scoring system and weightings that we feel are appropriate:
  - and we highlight that we can readily support professional advisers who may have different views and / or want to apply or explore different weightings

### In summary ...



- Issuer / counterparty risk is the most fundamental risk of structured products
- Our Issuer & Counterparty Scorecards have been developed for internal purposes, to aid more objective due diligence consideration and selection (or rejection) of prospective issuers / counterparties:
  - based on the criteria that we assess, the banks that we monitor are (with one or two exceptions) in the top percentile of the global banking universe (of circa 5,000 banks)
  - our Scorecards are designed to help provoke and support detailed analysis, assessment, comparison,
     consideration and understanding of issuers / counterparties, based upon multiple factors that are widely recognised measures / indicators of financial strength / credit risk
- We publish our Scorecards as part of our approach to proactively providing transparency with regard to the processes behind our products:
  - and to support professional advisers in their product research and issuer / counterparty due diligence
- We explain our methodology and the weightings we use for internal purposes having given considerable thought to how to combine, balance and reflect our views of the relative importance of the factors:
  - importantly, we highlight what our Scorecards are: and what they are not
- We feel strongly that prompting professional advisors to carefully consider this essential aspect of structured products, supporting their research due diligence, is the right thing to be doing and a significant positive

### **Important notice**



- It should always be understood that:
  - structured products are not suitable for everyone
  - past performance is not a reliable indicator of or guide to future performance and should not be relied upon,
     particularly in isolation
  - the value of investments and the income from them can go down as well as up
  - the value of structured products may be affected by the price of their underlying investments
  - capital is at risk and investors could lose some or all of their capital
- The 'Important risks' section of our website highlights the key and other risks of structured products, in addition to explaining important information for Professional Advisers who wish to access the current products area of our website and who may use our structured product plans with their clients:
  - www.tempo-sp.com/home/important-risks
- Professional Advisers should access and read the relevant plan documents relating to any structured product plan of interest, in particular: the plan brochure; plan application pack, including, the terms and conditions of the plan; and the issuer's securities prospectus, final terms sheet and key information document (KID), before making a recommendation to their clients
- Professional advisers should not invest in, or advise their clients to invest in, any investment product unless they and their clients understand them, in particular the relevant risks

### **Important notice**



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